

LETTER FROM THE PRESIDENT & BOARD CHAIR



Todd Mansfield and Michael Marsicano, Ph.D.

Each year, in this space, we recap the numbers. But we do so knowing those figures do not tell the whole story — a story written by our fundholders through their generosity, commitment and love for this community. Even in 2016, a record-setting year, that's never been truer.

Your community foundation increased its charitable assets in 2016 to an astonishing \$2 billion — helping us double our assets in just four years. Foundation For The Carolinas now ranks sixth among 800 community foundations in the United States. Fundholders also contributed \$498 million to funds managed by FFTC — our second highest year on record.

The impact of that giving has been immediate and far-reaching. Last year alone, our generous fundholders awarded grants totaling \$312 million across more than 17,000 grants, supporting the environment, arts, education, human services, religion and more. Our clients' robust grantmaking activity provides vital resources to nonprofits that address critical needs and enhance our communities. In 2016, the payout rate for donor advised funds held at FFTC was 26 percent — almost double the average rate for all community foundations and five times the rate required of private foundations.

In addition, our donors increased our planned-giving pipeline to more than \$635 million, ensuring their spirit of philanthropy continues for generations.

By partnering with FFTC, our fundholders also have a louder voice and a larger impact in our region. Our flagship program, the Robinson Center for Civic Leadership, continues to address our community's greatest challenges and opportunities. Of particular note:

► The Charlotte Mecklenburg Opportunity Task Force released its report and recommendations for increasing economic opportunity for all members of our community. Leading on Opportunity is now tasked with helping to fulfill those recommendations.

- Construction began on the renovation of the Carolina Theatre. This followed the announcement that a 250-room InterContinental hotel will be built atop the historic theatre's new lobby. The theatre and hotel will join our current headquarters as part of the Belk Place civic campus.
- ▶ While we know there is still much to do, Project L.I.F.T. announced the on-time graduation rate at West Charlotte for the 2015-16 school year was 86 percent — an increase from the school's 51 percent graduation rate at the launch of the initiative.

In service to our dedicated fundholders, FFTC recently launched a newly redesigned website. We also updated our mission statement to reflect our ever-evolving role—"we inspire philanthropy and empower individuals to create a better community."

As we said before, we are only telling a small part of a much larger story — one of our fundholders' extraordinary vision, leadership and impact. Thank you to our partners, donors and friends for their generosity and dedication to our community. Together, we are ensuring a better future.

For more information, please visit: www.fftc.org

Todd Mansfield
Board Chair, 2017-2019

Michael Marsicano, Ph.D.

President & CEO

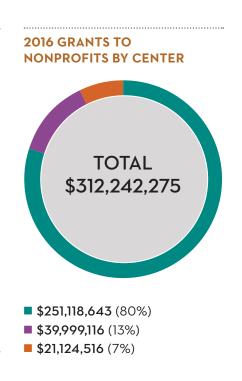
To view the Charlotte Mecklenburg Opportunity Task Force report and to stay up-to-date on progress, visit:

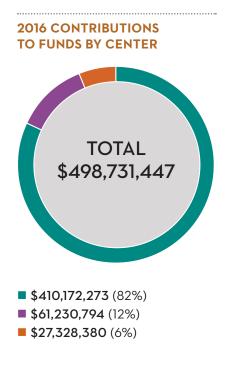
Foundation For The Carolinas | 2016-2017 Report to the Community

YOUR COLLECTIVE GENEROSITY — GRANTS, CONTRIBUTIONS & ASSETS

2016 GRANTS TO NONPROFITS BY CATEGORY

Environment	\$151,807,550	49%
Education	\$61,283,242	20%
Social Capital	\$20,845,174	7%
Arts & Culture	\$20,355,608	6%
Health	\$19,819,544	6%
Human Services	\$16,782,813	5%
Religion	\$10,100,040	3%
Other Charitable Causes	\$6,204,448	2%
Animal Welfare	\$5,043,856	2%









SUMMARIZED FINANCIAL INFORMATION

for Years Ended December 31

In 2016, our fundholders and donors helped fulfill our mission by:

INSPIRING philanthropy, giving \$498 million to their FFTC funds

EMPOWERING people and nonprofits, making 17,000 grants totaling \$312 million

CREATING a better future, growing our planned-giving pipeline to \$635 million

Visit <u>www.fftc.org</u> for current financial information

STATEMENT OF FINANCIAL POSITION	2016	2015
ASSETS		
Cash and Cash Equivalents	\$ 235,734,967	\$ 199,177,515
Accounts Receivable	423,725	363,593
Pledges Receivable, Net	54,017,938	62,240,521
Prepaid Expenses/Inventory	3,773	48,443
Short Term Investments	59,987,685	75,724,356
Property and Equipment, Net	21,073,565	21,518,372
Notes Receivable	4,456,159	3,168,532
Other Assets	6,153,960	91,408,736
Beneficial Interest in Trust	331,865	216,824
Long Term Investments	1,597,331,563	1,271,194,551
Other Investments	87,477,362	21,595,558
Total Assets	\$2,066,992,562	\$1,746,657,001
LIABILITIES AND NET ASSETS		
Liabilities	\$ 531,393,360	\$ 457,031,282
Net Assets	1,535,599,202	1,289,625,719
Total Liabilities and Net Assets	\$2,066,992,562	\$1,746,657,001

STATEMENT OF ACTIVITIES	2016	2015
REVENUES		
Contributions	\$ 498,731,447	\$ 359,592,926
$Less-Contributions\ Received\ on\ Behalf\ of\ Others$	(39,178,360)	(19,166,318)
Net Contributions	459,553,087	340,426,608
Other, Net*	111,690,593	(12,914,112)
Total Revenues, Gains and Other Support	<u>\$ 571,243,680</u>	\$ 327,512,496
EXPENSES		
Grants	\$ 312,242,275	\$ 284,353,885
Less – Grants Disbursed on Behalf of Others	(22,258,546)	(17,653,663)
Net Grants	289,983,729	266,700,222
Other Program Expenses	15,850,196	14,845,662
Management and General	16,437,552	15,467,937
Fundraising and Development	2,998,720	2,808,671
Total Expenses	\$ 325,270,197	\$ 299,822,492
Change in Net Assets	\$ 245,973,483	\$ 27,690,004
Net Assets, Beginning of Year	1,289,625,719	1,261,935,715
Net Assets, End of Year	\$1,535,599,202	\$1,289,625,719

 ${}^*Includes \ net \ investment \ gains/losses, administrative \ fees \ received \ and \ change \ in \ beneficial \ interest \ in \ trust.$

Federal Tax ID #56-6047886 Confirmed in Compliance with National Standards for U.S. Community Foundations

FOUNDATION FOR THE CAROLINAS BOARD AND STAFF

FFTC 2016-2017 GOVERNING BOARD

Todd Mansfield, Chair

Crescent Communities

Kendall Alley

Wells Fargo

Gwin Barr

 $Civic\ Leader$

Cathy Bessant (Retired 2016)

 $Bank\ of\ America$

Chantay Bouler (Joined 2017)

Town of Fort Mill

Jesse Cureton

Novant Health

Al de Molina

Regional Management Corporation

.....

Lynn Good Duke Energy Venessa Harrison

AT&T North Carolina

Barnes Hauptfuhrer

 ${\it Chapter\,IV\,Investors}$

Iewell Hoover

Hoover and Associates

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Jim Johnston

Stonemarker Enterprises

Chris Kearney (Retired 2016)

Civic Leader

Howard Levine

Howard R. Levine Foundation

Fritz Nauck

McKinsey & Company

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Chris Poplin (Joined 2017)

Faison Enterprises

 $Kevin\ Roche$

Civic Leader

Art Rogers (Retired 2016)

Civic Leader

Geri Rucker (Retired 2016)

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Founders Federal Credit Union

 $Lynne\ Scott\ Safrit$

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 ${\it Civic \, Leader}$

Ruth Shaw (Joined 2017)

Civic Leader

FFTC STAFF





LEARN MORE

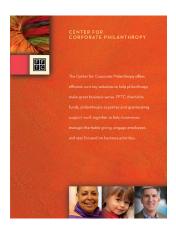
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CENTER FOR PERSONAL PHILANTHROPY



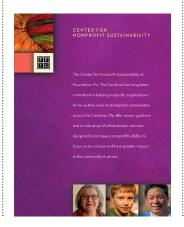
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CENTER FOR NONPROFIT SUSTAINABILITY



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ROBINSON CENTER FOR CIVIC LEADERSHIP



OUR MISSION

Foundation For The Carolinas inspires philanthropy and empowers individuals to create a better community.

COME BE INSPIRED

Our headquarters, the Luski-Gorelick Center for Philanthropy, serves as a home for civic engagement, hosting hundreds of meetings and events each month, and offering free convening space for our region's nonprofits during weekday business hours.

YOUR HOME FOR PHILANTHROPY

Foundation For The Carolinas Luski-Gorelick Center for Philanthropy

220 North Tryon Street Charlotte, NC 28202

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Phone: 704.973.4500

VISIT OUR NEW WEBSITE

FFTC recently launched our new website: Visit www.fftc.org to learn how we can help you realize your philanthropic vision.

